



CITY OF NORTH SALT LAKE

EAGLEWOOD GOLF COURSE
OVERSIGHT COMMITTEE MEETING
NOTICE & AGENDA
June 14, 2023

Notice is given that the City of North Salt Lake Eaglewood Golf Course Oversight Committee will hold a meeting on **June 14, 2023 at 5:00 p.m.** at City Hall in the Council Conference Room located at 10 East Center Street, North Salt Lake, Utah. Some members may participate electronically. The following items of business will be discussed; the order of business may be changed as time permits.

AGENDA ITEMS

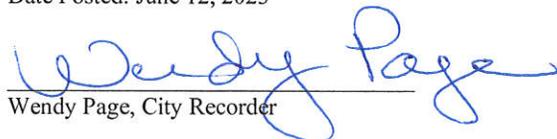
1. Welcome
2. Minutes Approval
3. Training on the Open and Public Meetings Act
4. Golf Revenue and Expense Update
5. Golf Course Policy Review
6. 2024 Rates Recommendations
7. Golf Simulator – Setup
8. Upcoming Events
9. Outstanding Golf Projects
10. Long Term Objectives
11. FY '24 Budget Review
12. Adjourn

The public is invited to attend all public City meetings. If you need special accommodations to participate in a public City meeting, please call the City office at 801-335-8709. Please provide at least 24 hours' notice for adequate arrangements to be made.

Notice of Posting:

I, the duly appointed City Recorder for the City of North Salt Lake, certify that copies of the agenda for the **Eaglewood Golf Course Oversight Committee** meeting to be held **June 14, 2023** was posted on the Utah Public Notice Website: <https://www.utah.gov/pmn/>, City's Website: <https://www.nslcity.org>, and at City Hall: 10 E. Center St. North Salt Lake.

Date Posted: June 12, 2023


Wendy Page, City Recorder



1 CITY OF NORTH SALT LAKE
2 EAGLEWOOD GOLF COURSE
3 OVERSIGHT COMMITTEE MEETING
4 ANCHOR LOCATION: CITY HALL
5 10 EAST CENTER STREET, NORTH SALT LAKE
6 APRIL 12, 2023

7
8 **DRAFT**
9

10 Chair John Logan called the meeting to order at 5:00 p.m.

11
12 COMMITTEE PRESENT: John Logan, Chair
13 Roger Graves
14 Karen Mills

15
16 EXCUSED: Court Huish
17 Ron Jibson
18 Lisa Watts Baskin, City Council
19

20 STAFF PRESENT: Tyler Abegglen, Golf Course General Manager.
21

22 1. APPROVE MINUTES
23

24 The Golf Committee minutes of February 15, 2023 were reviewed and approved.
25

26 **Committee Member Graves moved to approve the minutes from February 15, 2023.**
27 **Committee Member Mills seconded the motion. The motion was approved by Committee**
28 **Members Graves, Mills, and Logan.** Committee Members Huish and Jibson and
29 Councilmember Baskin were excused.
30

31 2. REVENUE UPDATE
32

33 Tyler Abegglen reported there were 300 rounds in March and the course was open two and a half
34 days. He presented a chart comparing fiscal year rounds from 2016 through 2023 with 39,003
35 rounds in fiscal year 2023, 67,523 in fiscal year 2022, and 70,890 in fiscal year 2021. He
36 commented if May and June were good months then he anticipated 6,500 in rounds. It was
37 estimated that there was a loss of 3,500 rounds in March, 2,000 rounds in April, and 1,500 in
38 November due to the weather.
39

40 Mr. Abegglen expected revenues would be \$2 million in the fiscal year with May and June. He
41 reviewed fiscal year total golf revenue for fiscal years 2016 through 2023 and reported
42 \$1,282,946 in revenues for fiscal year 2023, \$2,018,794 for fiscal year 2022, and \$1,859,840 in
43 fiscal year 2021.

44 Roger Graves asked about any missed tournaments in the fiscal year. Tyler Abegglen replied that
45 most of the tournaments did not begin until June.

46
47 Mr. Abegglen mentioned future events through June included 20 tournaments with 12 on
48 weekdays and 8 on weekends with 2 tournaments in April, 3 tournaments in May, and 15
49 tournaments in June. He said there were 30 events through June with 12 on weekdays and 18 on
50 weekends including 10 events in April, 12 events in May, and 8 events in June.

51
52 Tyler Abegglen spoke on the increased price for golf tournaments on weekends to allow for more
53 full day weddings. He said this had resulted in more weekend events and weekday golf
54 tournaments which was what he wanted to maximize revenue. He indicated the Saturday
55 tournaments in June had a \$10,000 fee and there were some evening events on those days as
56 well. It was anticipated that there would be additional tournaments as the weather improved.

57
58 Roger Graves asked about the number of tournaments last year. Tyler Abegglen replied there
59 were approximately 40 plus tournaments last year and historically there was a 50 to 60 average
60 high.

61
62 Tyler Abegglen spoke on the breakdown for revenues in the fiscal year with around \$20,000 in
63 merchandise, \$60,000 driving range fees, the rest would be green fees, cart fees, etc.

64
65 3. 2023 DYNAMIC PRICING PROPOSAL
66

67 Tyler Abegglen reported on dynamic pricing and shared a model which showed days in advance,
68 tee times, occupancy, and variations. He explained lower occupancy minus booking farther out
69 equaled a higher discount while a higher occupancy minus booking closer equaled less of a
70 discount. He noted this model leaned heavily on higher rates during peak times.

71
72 John Logan asked which program was used to determine the dynamic pricing and if any other
73 courses in Utah utilized it. Tyler Abegglen answered it was part of the point of sale system,
74 Chronogolf, and he adjusted the pricing. He said some of the golf courses in St. George utilized
75 dynamic pricing.

76
77 The Committee spoke on dynamic pricing and how to avoid upset customers who would pay
78 varying rates for the same tee time.

79
80 Roger Graves commented many resorts utilized dynamic pricing and said that the best way was
81 to put a positive spin by using terms such as discounted rates versus dynamic pricing.
82 Tyler Abegglen mentioned the afternoon special on weekends after 2pm and said this would not
83 be included as part of the dynamic pricing at this time. He acknowledged the special was \$25 for
84 9 holes and \$45 for 18 holes. He would also continue to offer a daily flash deal and an upsell at
85 booking including food vouchers, etc.

86 **Committee Member Graves moved that the Committee supported the use of dynamic**
87 **pricing. Committee Member Mills seconded the motion. The motion was approved by**
88 **Committee Members Graves, Mills, and Logan.** Committee Members Huish and Jibson and
89 Councilmember Baskin were excused.

90

91 Tyler Abegglen said the percentages in the model could be changed daily. He said he would
92 provide a short update at the May Committee meeting.

93

94 4. GRILL UPDATE

95

96 Tyler Abegglen reported on the Grill and said the hours of operations starting April 16, 2023
97 would be weekdays from 8 a.m. to 7 p.m. and weekends from 7 a.m. to 8 p.m. He noted these
98 hours would be extended in the summer.

99

100 Roger Graves asked if the Grill would be open at the first tee time. Tyler Abegglen replied that
101 there would be presale items available. He also said there would be a breakfast menu including
102 burritos, oats, fruit parfaits, etc. Staff was also working on obtaining the banquet alcohol license
103 to provide other items beyond beer and seltzers.

104

105 5. CONSTRUCTION UPDATE

106

107 Tyler Abegglen provided a construction update on the outdoor deck. He said there had been a
108 delay due to weather and contractor issues but the work must be completed prior to May 11,
109 2023. He stated renovations on all other major areas had been completed.

110

111 Roger Graves asked about the cleanup and punch list items. Tyler Abegglen replied the biggest
112 issues were flooring with transition strips and broken tiles, paint touch ups, and the audio system.

113

114 Karen Mills asked about the warranties. Tyler Abegglen responded the warranty for the
115 contractor was one year, the roof had a 50 year warranty, and various warranties for the
116 materials. He spoke on some issues with the kitchen area including the wrong power outlets for
117 equipment.

118

119 Tyler Abegglen said there was \$240,000 still available from the bond. He explained this would
120 be used on the parking lot and drainage, a pavilion off the driving range that could be used for
121 tournaments. He shared ideas and images for the pavilion including a pergola, tables, concrete
122 flooring, and umbrellas.

123

124 Tyler Abegglen provided an update on the pond which was currently under engineering and final
125 design. He showed the location of the pond on a map and said the project would go out for bid in
126 June or July.

127

128 6. BUDGETED EXPENSE REVIEW

129
130 Tyler Abegglen reported on the budget and explained the different funds or departments which
131 were Clubhouse, Maintenance, Grill, and Event Center. He reviewed the ledgers and explained
132 that the top sections were revenue and the report included expenses through March and revenues
133 through February. He mentioned some highlights which included \$284,000 for the golf cart
134 trade-in, merchandise for the pro shop with projected revenue of \$300,000, operating supplies for
135 the event center/Grill, and employees.

136
137 Roger Graves asked if the Grill was fully operational. Tyler Abegglen replied all of the
138 employees had been hired including the seasonal cooks and the Grill was open now. He indicated
139 the snack shack would open in May with hot dogs, drinks, and premade sandwiches.

140
141 Mr. Abegglen mentioned several other areas for review including the event center, golf carts and
142 the GPS installation, and the simulators. He said they sold approximately 26 memberships during
143 the winter with 10 members continuing through the summer. He also mentioned the current
144 tenants and the lease expiration.

145
146 Mr. Abegglen and the Committee also discussed golf lessons with the pros, the simulators and
147 demos, staffing, and golf cart use. Mr. Abegglen suggested signage near several of the tees
148 stating that by operating the golf carts the driver/rider accepted all responsibility. Roger Graves
149 recommended that this could be part of the online reservation. Karen Mills said it should also
150 include the required age for the driver and minimum age for riders.

151
152 Roger Graves asked if the new golf carts had an ice chest, ball washer. Tyler Abegglen replied
153 that they had ball washers/club cleaners but no cooler. He spoke on an idea to provide cooler
154 bags with the course logo.

155
156 7. OPEN HOUSE REMINDER

157
158 Tyler Abegglen reported on the updated date for the open house which would be on Thursday,
159 May 11, 2023 and said the Golf Committee was invited to the ribbon cutting. The Committee
160 offered to help with the open house.

161
162 8. ADJOURN

163
164 The meeting was adjourned at 6:43 p.m.

165
166 *The foregoing was approved by the Eaglewood Golf Course Oversight Committee of the City of*
167 *North Salt Lake on Wednesday June 14, 2023 by unanimous vote of all members present.*

168
169 _____
Wendy Page, City Recorder

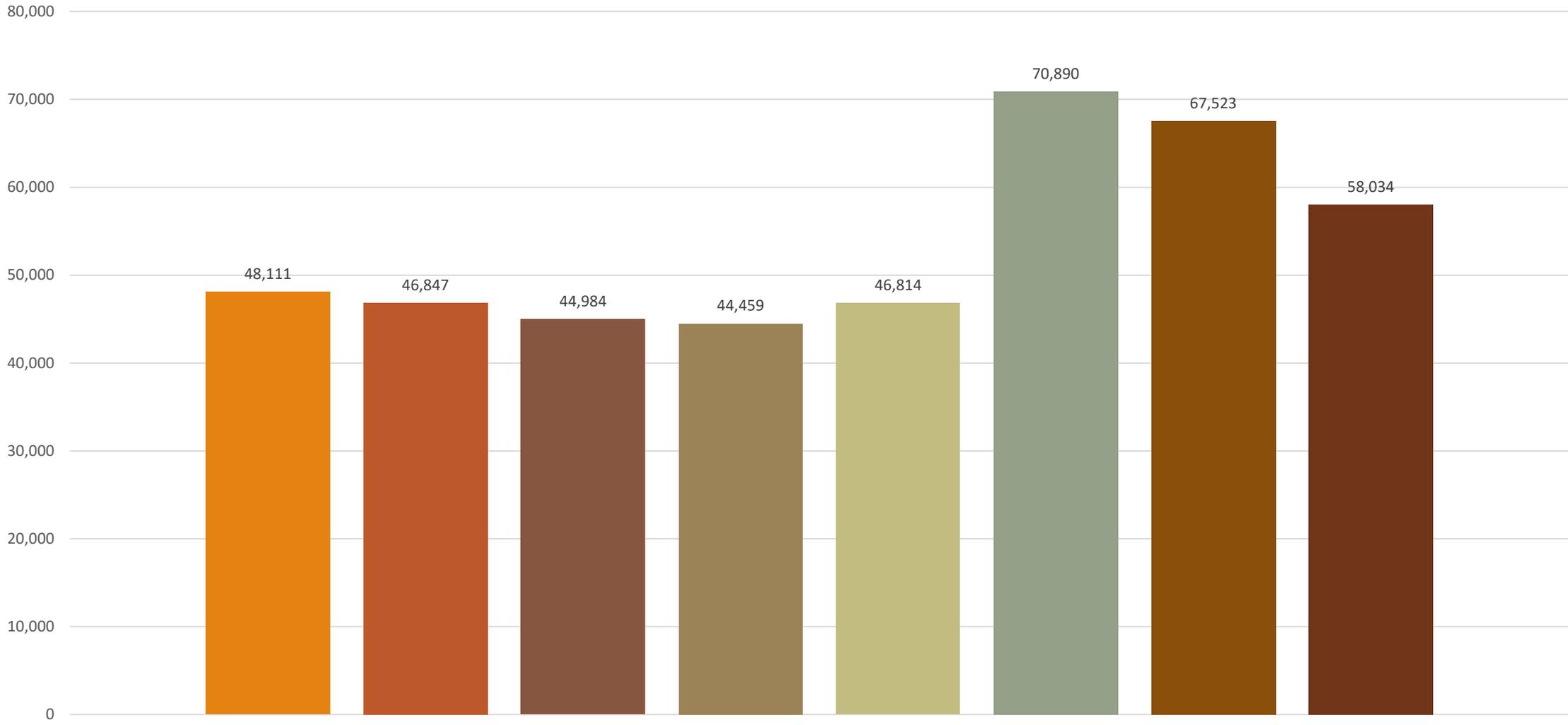
Golf Committee Meeting

JUNE

Agenda

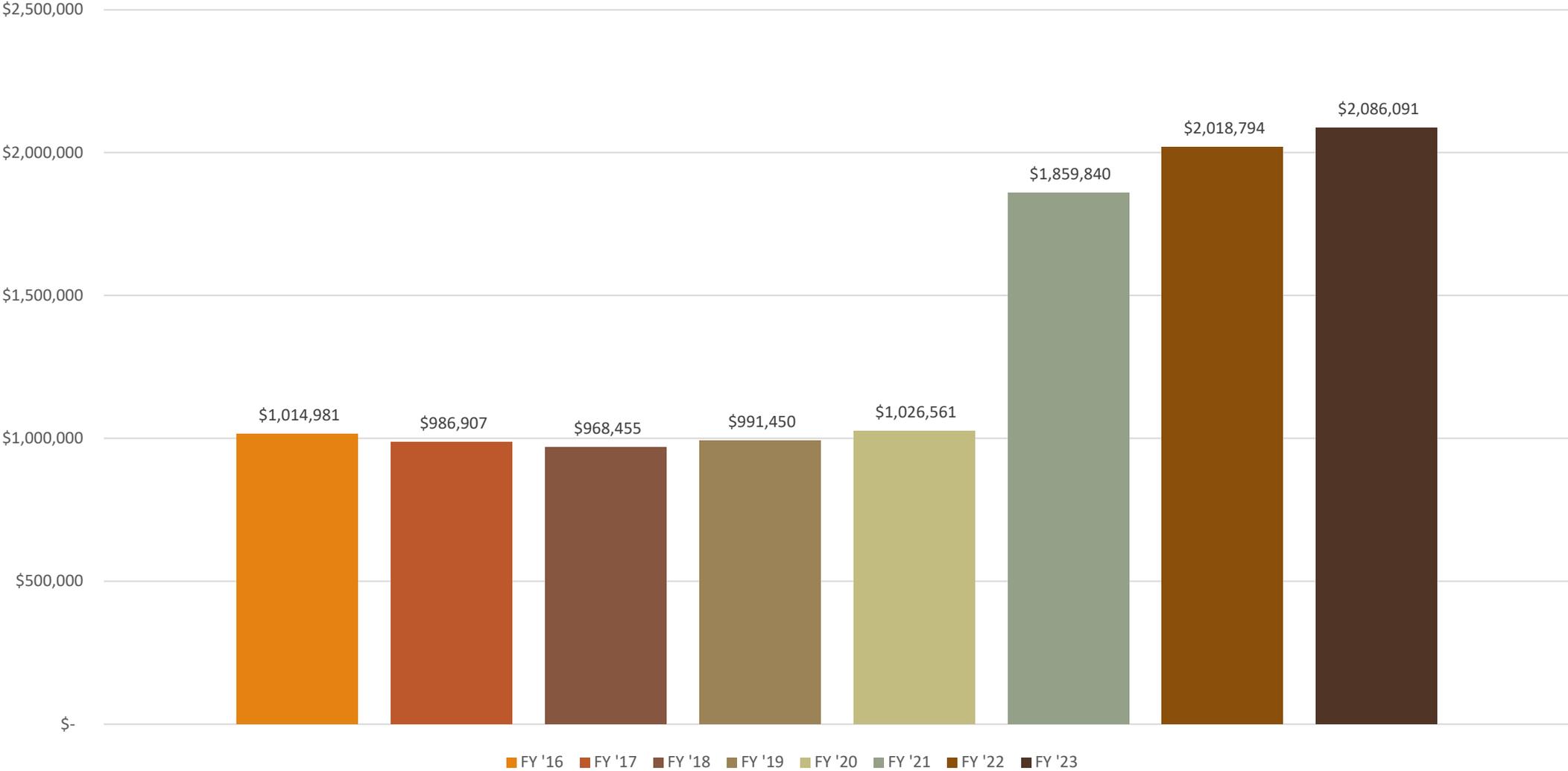
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- 

Fiscal Year Round Totals as of June 9th



FY '16 FY '17 FY '18 FY '19 FY '20 FY '21 FY '22 FY '23

Fiscal Year Total Golf Revenue as of June 9th



May Comparison

FY '22

May Rounds - 8,630 Rounds

May Revenue - \$297,674

May Merchandise - \$43,662

Event Center Revenue - \$0 (Previous Yr. \$4,800)

Food and Bev Revenue - \$4,728

FY '23

May Rounds – 10,592 Rounds

May Revenue - \$443,138

May Merchandise - \$56,172

Event Center Revenue - \$26,270

Food and Bev Revenue - \$70,041

Account Number	Account Title	2019-20 Prior Yr 3 Actual	2020-21 Prior Yr 2 Actual	2021-22 Pri Year Actual	2022-23 Current year Actual	2022-23 Current Yr Budget	2023-24 Department Requests	Increase or (Decrease) to This Yr's Budget
#55 GOLF COURSE FUND								
GOLF COURSE REVENUE								
55-5500-34200	FEES GREEN	573,276	1,005,494	1,009,078	812,488	900,000	1,000,000	100,000
55-5500-34201	FEES DRIVING RANGE	31,218	102,464	107,071	94,946	95,000	95,000	.00
55-5500-34202	TOURNAMENT FEE	3,094	14,284	.00	.00	20,000	20,000	.00
55-5500-34203	PUNCH PASSES	.00	.00	3,693	18,775	.00	.00	.00
55-5500-34204	CORPORATE MEMBERS	.00	2,256	.00	.00	.00	.00	.00
55-5500-34205	FEES - EVENTS	73	899-	184-	.00	65,000	.00	65,000-
Total GOLF COURSE REVENUE:		607,661	1,123,579	1,119,658	926,208	1,080,000	1,115,000	35,000
GOLF COURSE RENTAL								
55-5501-34402	CONCESSIONS - CATERI	16,013	979-	20,043	7,909	.00	.00	.00
55-5501-34406	PRO SHOP SALES	131,690	202,104	310,698	273,353	250,000	275,000	25,000
55-5501-34407	LESSONS	.00	16,235	8,385	7,769	.00	.00	.00
55-5501-34408	CONCESSIONS - PRO SH	.00	.00	.00	11,051	100,000	30,000	70,000-
55-5501-34409	CONCESSIONS - GRILL	8,220	17,552	17,354	64,880	50,000	100,000	50,000
55-5501-34600	RENTS AND LEASES EQ	.00	.00	5,065	11,590	.00	.00	.00
55-5501-34601	RENTS - SIMULATORS	.00	.00	.00	33,666	60,000	60,000	.00
55-5501-34602	RENTS AND LEASES CA	264,410	474,365	481,963	407,628	450,000	500,000	50,000
55-5501-34603	RENTS AND LEASES BA	19,350	37,135	41,345	112,135	60,000	80,000	20,000
55-5501-34604	RENTS & LEASES CLUBH	27,000	23,500	16,881	27,600	25,000	25,000	.00
55-5501-34605	RENTS & LEASES MOBIL	79,468	63,916	52,470	52,470	70,000	40,000	30,000-
Total GOLF COURSE RENTAL:		546,151	833,828	954,204	1,010,051	1,065,000	1,110,000	45,000
GOLF COURSE NON OPERATING								
55-5502-36100	INTEREST EARNINGS	.00	.00	.00	2,741	.00	.00	.00
55-5502-36101	INTEREST EARNINGS RRE	20,998-	7,572-	7,901	23,485	2,000-	2,000-	.00
55-5502-37200	PROCEEDS FROM BORR	.00	.00	4,334,089	.00	100,000	335,000	235,000
55-5502-37300	GAIN ON DISPOSAL OF C	9,000	.00	3,644	284,000	236,000	31,000	205,000-
55-5502-37400	INSURANCE RECOVERY	.00	47,056	138	.00	.00	.00	.00
55-5502-37990	FUND BALANCE - USE O	.00	.00	.00	.00	2,925,181	.00	2,925,181-
Total GOLF COURSE NON OPERATING:		11,998-	39,485	4,345,772	310,226	3,259,181	364,000	2,895,181-
GOLF COURSE CLUBHOUSE OPERATIN								
55-5584-40120	DEPRECIATION	255,183	244,298	253,103	.00	.00	.00	.00
55-5584-40570	COST OF SALES	102,971	129,172	230,923	259,298	165,000	180,000	15,000
55-5584-41101	WAGE REGULAR EMPLO	239,061	261,774	274,084	282,356	271,000	311,000	40,000
55-5584-41102	TEMPORARY EMPLOYEE	61,580	60,091	65,463	89,262	65,000	85,000	20,000
55-5584-41103	OVERTIME	12,856	1,482	670	6	2,500	2,500	.00
55-5584-41105	PENSION EXPENSE	22,937	31,070-	178,098-	.00	.00	.00	.00
55-5584-41200	EMPLOYEE BENEFITS	98,579	137,652	140,329	158,099	156,000	182,000	26,000
55-5584-41201	EMPLOYEE ALLOWANCE	6,692	11,716	12,000	11,763	11,960	11,960	.00
55-5584-42000	GENERAL & CONTRACTE	15,738	10,937	24,404	18,444	190,000	15,000	175,000-
55-5584-42110	BANK CHARGES	25,394	40,313	54,988	40,124	45,000	45,000	.00
55-5584-42202	GROUNDS CARE	4,674	24,030	15,900	11,938	23,000	23,000	.00
55-5584-42300	INSURANCE - RISK MAN	27,284	24,954	18,660	26,948	28,000	28,000	.00
55-5584-42400	ADVERTISING AND PUBL	3,891	20,550	34,681	32,269	35,000	35,000	.00
55-5584-42900	TRAVEL, EDUCATION AN	62	.00	2,671	2,363	2,000	2,000	.00
55-5584-43100	WATER AND SEWERAGE	4,140	2,709	12,474	2,737	4,500	4,500	.00
55-5584-43200	NATURAL GAS	5,555	5,447	6,139	9,251	6,500	6,500	.00
55-5584-43300	ELECTRICITY	13,159	8,265	3,378	7,381	16,000	16,000	.00
55-5584-43400	TELECOMMUNICATION	3,772	5,172	5,114	5,849	6,500	6,500	.00
55-5584-45100	OFFICE SUPPLIES	1,902	959	380	8,873	6,000	6,000	.00
55-5584-45200	OPERATING SUPPLIES	20,687	16,551	25,300	47,435	25,000	50,000	25,000
55-5584-45205	EVENTS CNTR OPERATI	.00	.00	.00	10,202	10,000	.00	10,000-

Account Number	Account Title	2019-20 Prior Yr 3 Actual	2020-21 Prior Yr 2 Actual	2021-22 Pri Year Actual	2022-23 Current year Actual	2022-23 Current Yr Budget	2023-24 Department Requests	Increase or (Decrease) to This Yr's Budget
55-5584-45211	INDIRECT COST ALLOCA	7,400	5,700	50,900	53,400	53,300	91,200	37,900
55-5584-45400	BOOKS, PUBLICATIONS	1,032	1,262	496	.00	1,000	1,000	.00
55-5584-45600	REPAIR AND MAINTENAN	.00	4,985	1,977	.00	.00	.00	.00
55-5584-45603	MACHINERY AND EQUIP	20,183	.00	.00	.00	.00	.00	.00
55-5584-49011	FLEET FUEL CHARGES	6,843	10,733	20,180	12,600	20,000	20,000	.00
55-5584-49012	FLEET REPAIR & MAINT	2,458	5,021	6,613	2,447	3,000	3,000	.00
Total GOLF COURSE CLUBHOUSE OPERATIN:		964,032	1,002,705	1,082,732	1,093,044	1,146,260	1,125,160	21,100-
GOLF COURSE GREENS OPERATING								
55-5585-41101	WAGE REGULAR EMPLO	150,381	173,255	196,239	228,210	269,000	255,000	14,000-
55-5585-41102	TEMPORARY EMPLOYEE	67,052	54,209	38,493	55,885	60,000	60,000	.00
55-5585-41103	OVERTIME	254	733	1,767	6	500	500	.00
55-5585-41200	EMPLOYEE BENEFITS	109,964	116,333	92,926	140,211	156,000	160,000	4,000
55-5585-41201	EMPLOYEE ALLOWANCE	505	.00	.00	.00	1,000	1,000	.00
55-5585-42000	GENERAL & CONTRACTE	4,451	1,685	177,505	1,775	5,000	5,000	.00
55-5585-42120	RENTAL OF EQUIPMENT	470	470	660	690	1,000	1,000	.00
55-5585-42900	TRAVEL, EDUCATION AN	1,985	518	989	447	1,000	1,000	.00
55-5585-43100	WATER AND SEWERAGE	108,318	107,870	75,621	49,029	118,800	118,800	.00
55-5585-43200	NATURAL GAS	1,731	1,880	2,267	2,000	2,000	2,000	.00
55-5585-43300	ELECTRICITY	23,072	19,383	13,349	11,298	25,000	25,000	.00
55-5585-43400	TELECOMMUNICATION	2,333	2,168	2,357	2,814	2,500	2,500	.00
55-5585-45100	OFFICE SUPPLIES	.00	99	12	120	500	500	.00
55-5585-45200	OPERATING SUPPLIES	72,598	93,819	80,491	80,660	90,000	90,000	.00
55-5585-45400	BOOKS, PUBLICATIONS	672	1,126	940	1,212	1,000	1,000	.00
55-5585-45602	BUILDINGS	.00	.00	.00	.00	.00	.00	.00
55-5585-45603	MACHINERY AND EQUIP	.00	13,160	.00	.00	.00	.00	.00
55-5585-49011	FLEET FUEL CHARGES	11,543	8,066	17,954	21,462	15,000	20,000	5,000
55-5585-49012	FLEET REPAIR & MAINT	19,102	13,903	9,615	9,801	20,000	20,000	.00
55-5585-49013	FLEET PARTS AND SUPP	.00	.00	.00	6,730	.00	.00	.00
55-5585-58177	TREES	.00	.00	.00	.00	5,000	5,000	.00
Total GOLF COURSE GREENS OPERATING:		574,433	608,677	710,950	612,617	773,300	768,300	5,000-
GOLF COURSE CAFE OPERATING								
55-5586-40570	COST OF SALES	.00	.00	.00	43,163	40,000	40,000	.00
55-5586-41101	WAGE REGULAR EMPLO	.00	.00	.00	22,615	30,000	100,000	70,000
55-5586-41102	TEMPORARY EMPLOYEE	.00	.00	.00	36,592	20,000	50,000	30,000
55-5586-41103	OVERTIME	.00	.00	.00	558	500	500	.00
55-5586-41200	EMPLOYEE BENEFITS	.00	.00	.00	14,240	2,000	56,200	54,200
55-5586-42400	ADVERTISING AND PUBL	.00	.00	.00	1,315	5,000	5,000	.00
55-5586-43400	TELECOMMUNICATION	.00	.00	.00	188	.00	.00	.00
55-5586-45200	OPERATING SUPPLIES	.00	.00	.00	20,373	2,500	7,500	5,000
55-5586-58177	TREES	.00	.00	.00	.00	.00	.00	.00
Total GOLF COURSE CAFE OPERATING:		.00	.00	.00	139,044	100,000	259,200	159,200
GOLF COURSE EV CNTR OPERATING								
55-5587-41102	TEMPORARY EMPLOYEE	.00	.00	.00	.00	.00	30,000	30,000
55-5587-41200	EMPLOYEE BENEFITS	.00	.00	.00	.00	.00	4,000	4,000
55-5587-44240	ADVERTISING AND PUBL	.00	.00	.00	410	.00	5,000	5,000
55-5587-45205	EVENTS CNTR OPERATI	.00	.00	.00	108	.00	18,000	18,000
Total GOLF COURSE EV CNTR OPERATING:		.00	.00	.00	517	.00	57,000	57,000

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GOLF COURSE NON OPERATING								
55-5588-47011	PRINCIPAL	.00	.00	125,000	.00	100,000	100,000	.00
55-5588-47012	INTEREST	4,178	2,454	68,897	48,269	100,300	93,538	6,762-
55-5588-47013	FEES	.00	.00	83,294	.00	.00	.00	.00
55-5588-47016	LEASE PAYMENT	80,424	52,973	54,186	.00	28,500	65,000	36,500
55-5588-47017	LEASE PAYMENT - OPER	.00	.00	.00	.00	9,116	.00	9,116-
55-5588-48200	BUILDINGS - CLUB HOUS	.00	19,845	437,612	294,980	2,609,105	.00	2,609,105-
55-5588-48201	BUILDINGS - CONTRACT	.00	.00	901,689	1,409,282	.00	.00	.00
55-5588-48202	BUILDINGS - TURF CENT	.00	.00	44,968	22,673	.00	.00	.00
55-5588-48400	CONSTRUCTION - GROU	.00	16,126	328,568	4,037	.00	.00	.00
55-5588-48401	CONSTRUCTION - IRRIG	.00	.00	93,534	551	.00	.00	.00
55-5588-48500	MACHINERY & EQUIPME	.00	.00	126,450	507,347	537,600	335,000	202,600-
55-5588-49990	FUND BALANCE - CONTR	.00	.00	.00	.00	.00	.00	.00
55-5588-50000	CLOSE DEBT	80,424	52,973	4,154,903	.00	.00	.00	.00
55-5588-50001	CLOSE ASSET	15,917-	49,130-	1,933,254-	.00	.00	.00	.00
Total GOLF COURSE NON OPERATING:		11,739-	10,706-	4,485,846	2,287,139	3,384,621	593,538	2,791,083-
#55 GOLF COURSE FUND Revenue Total:		1,141,813	1,996,892	6,419,634	2,246,485	5,404,181	2,589,000	2,815,181-
#55 GOLF COURSE FUND Expenditure Total:		1,526,726	1,600,675	6,279,528	4,132,362	5,404,181	2,803,198	2,600,983-
Net Total #55 GOLF COURSE FUND:		384,913-	396,217	140,107	1,885,877-	.00	214,198-	214,198-
Net Grand Totals:		384,913-	396,217	140,107	1,885,877-	.00	214,198-	214,198-

Golf Course - Traffic

IDENTIFIABLE IMPACTS

- Stolen Tee Markers and Cart Signs.
- Broken Sand Trap Rakes
- Bathroom Vandalism
- Garbage
- Graffiti
- Motorized Vehicles/Damage
-

ISSUES

1. Stealing Golf
2. Vandalism
3. Walkers/Dogs
4. un-approved maintenance
5. "Improvements to their property"
6. Access to golf course.



Revise the current policy.

1.20.20.010. [Terms and Conditions of Use.](#)

Any person, by virtue of purchasing a greens fee, or obtaining any other means of access to the Golf Course, consents to the following terms and conditions of use:

Eaglewood is operated for the purpose of golf. During the golf operating hours and season the golf course shall not be used for any purpose other than golf. Running, walking, jogging, and other non-golf activities shall be allowed in non-golf operating hours and season. Those participating in non-golf activities shall stay on cart paths, stay clear of any golf course maintenance, and clean up after any pets. When asked to leave the golf course property, by staff, it will be for the cause of operating the golf course and to ensure their safety. No person shall be entitled to play at Eaglewood Golf Course or be on or about the course without first having registered in the PRO SHOP.

REVISED 1.20.20.010. [Terms and Conditions of Use.](#)

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Section 9: Parks & Recreation Fees

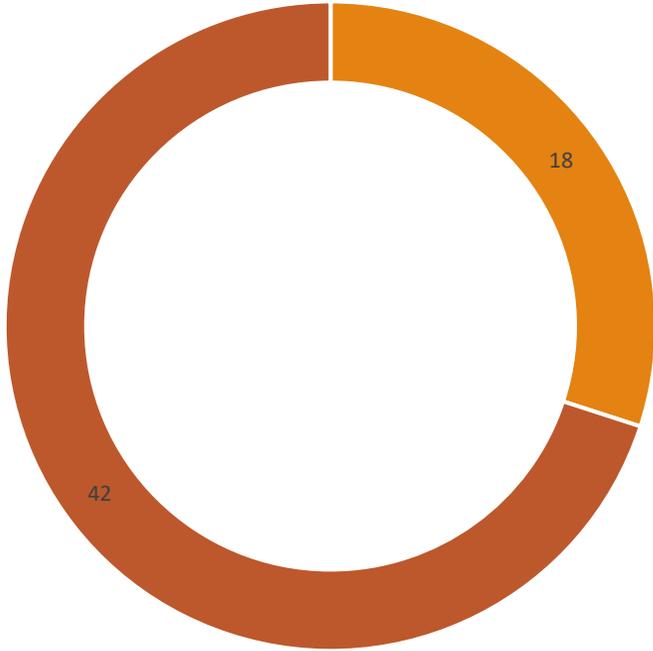
9.1 Eaglewood Golf Course (All fees include Utah Sales Tax)*					
1. Green Fees		9-Hole/with Cart	18-Hole/with Cart		
	Monday thru Sunday	\$20.00/\$30.00	\$40.00/\$60.00		
	Youth on Course (M-W only)	\$5.00/\$15.00	\$10.00/\$30.00		
	Junior (17 and under) (M-W only)	\$12.00/\$22.00	\$24.00/\$44.00		
	Women's & Men's Association (Wednesday only)	\$25.00 includes cart	\$50 includes cart		
	Punch Card (excluding holidays)	\$15.00/\$25.00	\$30.00/\$50.00		
	PGA Book Rate Monday-Thursday Anytime Friday-Sunday after 2:00 p.m. (excluding holidays)	\$50.00			
	Corporate Monday-Thursday Anytime Friday-Sunday after 2:00 p.m.	\$25.00 includes cart	\$50.00 includes cart		
	Eaglewood/PGA Comp Monday-Thursday Anytime Friday-Sunday after 2:00 p.m. (No tee times more than 1 day in advanced unless with paying customer)	No Charge			
	City Employee (excluding holidays)	No Charge Punch Card			
2. Cart Fees		9-Hole	18-Hole		
	Single Rider	\$10.00	\$20.00		
	Private Cart	\$10.00	\$20.00		
	Spectator Fee	\$20.00			
3. Driving Range	Range Balls	\$6/one range token \$11/two range token \$14/three range tokens \$100 for 20 Token Range Pass			
4. Simulator Fees	Hourly		Memberships		
	\$60/2 hours	\$400.00/6 hour event rental (Both Bays)	\$220.00/1 month	\$1,200.00/6 months	\$2,000.00/12 months
5. Simulator League (8 events from Nov 1 st – Feb 28 th)	\$40.00/entry per player without membership (2 hours)		\$20.00/entry per player with membership		

9.1 Eaglewood Golf Course (Continued) (All fees include Utah Sales Tax)*			
6. Corporate Tournaments		Full Shotgun – 80 or More Players	Half Shotgun – 80 or Less Players
	Tuesday and Wednesday	\$7,500.00	\$4,000.00
	Thursday and Friday	\$8,500.00	\$5,000.00
	Saturday	\$12,000.00	N/A
	Clubhouse package	\$5/player	See manager for details
	Country Club Package	\$10/player	
	7. Corporate Membership**	Annual Fee	
8. Event Center Rental and Catering	Hourly Rate (additional hours)		\$250.00
	6 Hour Rental		\$2,800.00
	12 Hour Rental		\$3,600.00
	North Salt Lake Residents		10% Discount
	Ceremony Fee		\$300.00
	Outside Catering Fee		\$750.00
	In-House Catering Deposit		50% of estimated service
	Rental Deposit		\$500.00 (not refundable)
	Cleaning Deposit		\$500.00 (refundable)
	Alcohol Deposit		\$500.00 (not refundable)
Bartending Service		\$250.00/hour	

** Adjustment of Fees: The Golf Director shall have the authority to reduce the posted fees at Eaglewood if deemed necessary (Adjustments to Banquet Facility Rental Fees shall be considered on a case-by-case basis).*

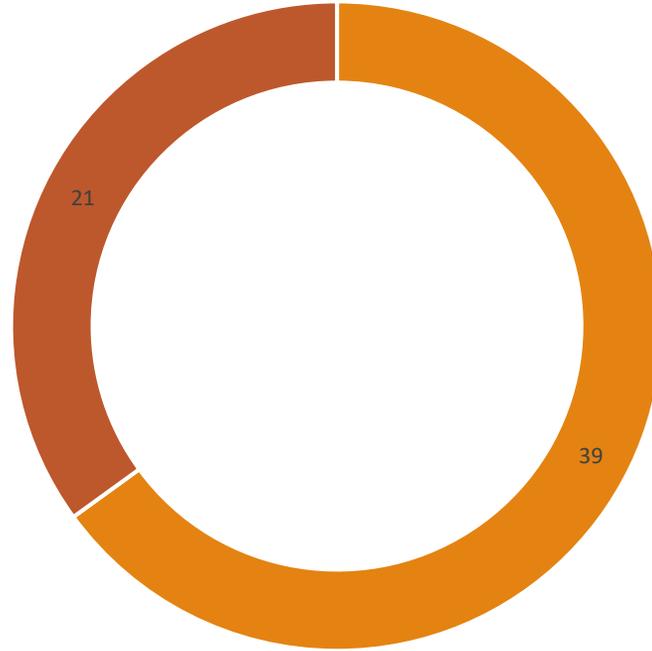
***Corporate membership may be pro-rated by Golf Director between March 1 and November 30*

Event Center Bookings by Residency



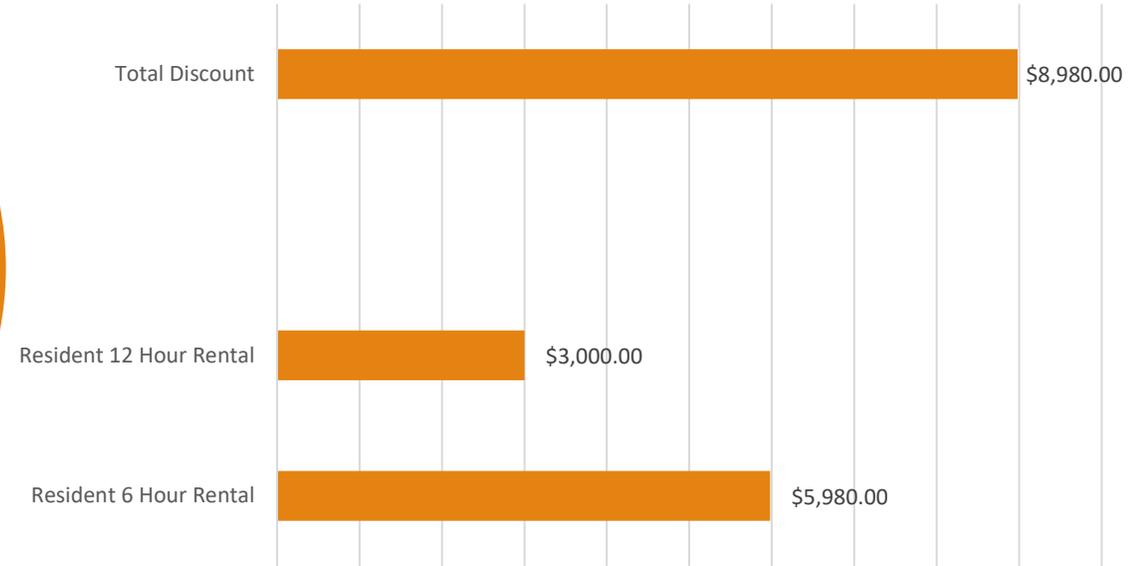
■ North Salt Lake Residents ■ Non-Residents

Event Center Bookings by Time



■ 6 Hour Rental ■ 12 Hour Rental

Resident Discount



Golf Simulator League

THE LINKS

AT EAGLEWOOD

TOURNAMENT SCHEDULE

EACH TOURNAMENT IS FREE TO ENTER!

GIFT CARDS AND PRIZES WILL BE GIVEN TO THE WINNERS AT THE END OF EACH MONTH. YOU CAN SELECT THE TOURNAMENT TO PLAY IN WHEN LOGGING INTO THE TRACKMAN SIMULATOR.

SEPTEMBER	PEBBLE BEACH AND QUAIL HOLLOW
OCTOBER	ST. ANDREWS (NEW) AND MOONLIGHT BASIN
NOVEMBER	ROCHESTER GOLF & CC AND GOZZER RANCH
DECEMBER	QUAKER RIDGE AND LIBERTY NATIONAL
JANUARY	SPYGLASS AND GUT KADEN

PLAY ALONG WITH FRIENDS AND COMPETE AGAINST OTHERS.

MOST EVENTS WILL BE GROSS AND NET WINNERS.

EACH MONTH WILL HOST A CLOSEST TO THE PIN AND LONG DRIVE CONTESTS THAT WILL BE FREE.



CONTACT DETAILS

Eaglewood Golf Course
1110 E Eaglewood Dr.
North Salt Lake, UT 80454

- League – 8 Events over 16 weeks.
 - Two Weeks to Play
 - Members - \$20 Per Tournament
 - Non Members - \$40 Per Tournament (\$20 Goes to Rental)
 - Advertise and online registration
 - Incorporate food options into these events.
- Tournaments – 5 Events
 - Online Registration
 - Team Events
 - Gift Card Payouts
 - Food Packages Included

CHUBBS PETERSON
FIRST ANNUAL
MEMORIAL
GOLF TOURNAMENT

\$80
PER TEAM

TEE PRIZES

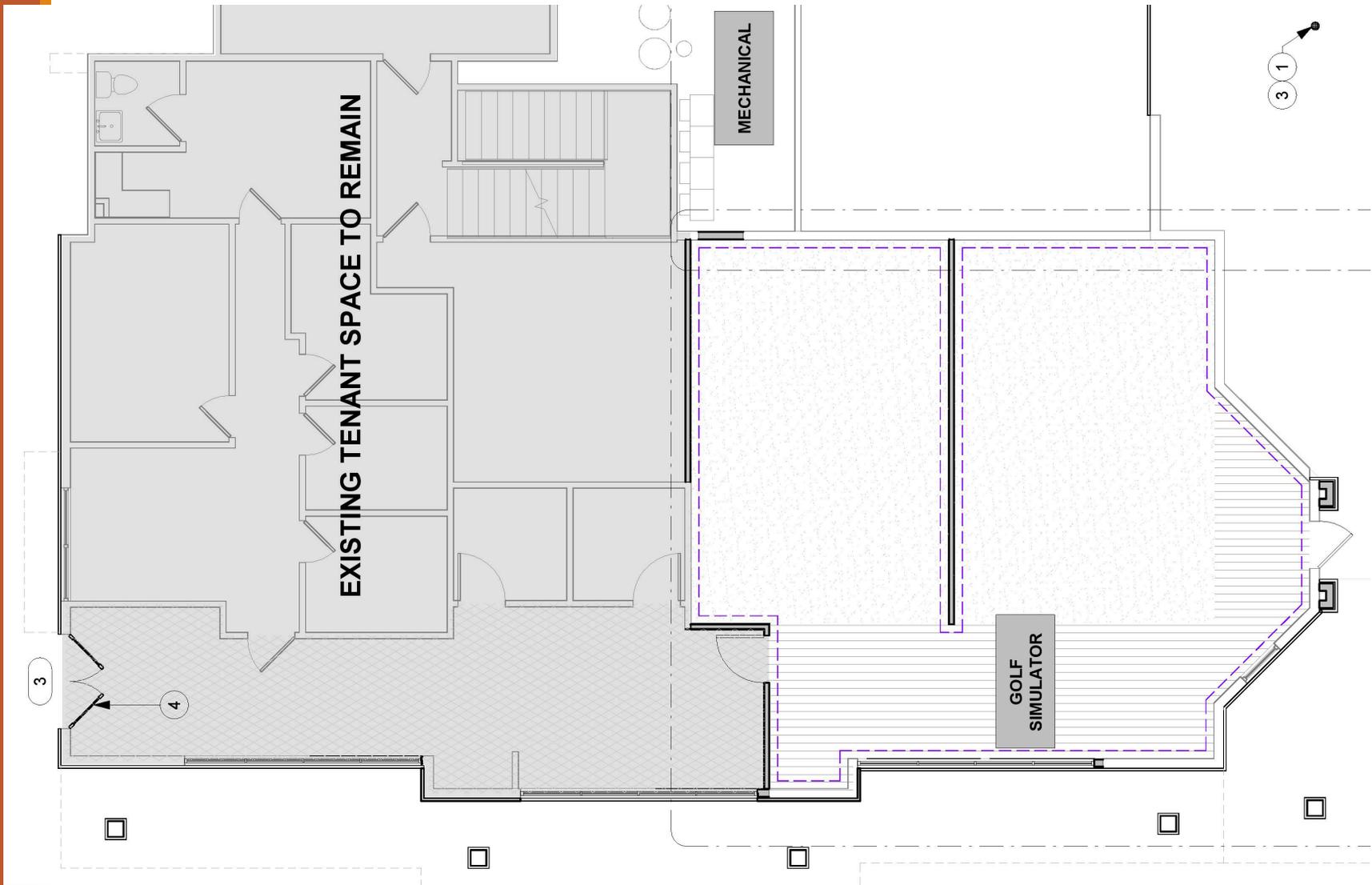
18 - HOLES OF SIMULATOR GOLF
LINKS AT EAGLEWOOD

2-MAN SCRAMBLE AT THE SUMMIT CLUB
CLOSEST TO THE PIN AND LONGEST DRIVE CONTESTS

OCTOBER 14TH-15TH
PLAY ANYTIME

Outstanding Projects

- Golf Simulator Expansion
- Parking Lot Repair and Striping
- Turf Center Gate
- Additional Signage
- Cart GPS



Long Term Projects

- Hole #8 Pond Expansion
- Hole #8 Intake Screen Repair
- Sprinkler Adjustments
- Cart Path Yardage Markers
- Irrigation Gate Valves
- Tree Trimming and Planting
- Aerie Circle Tree Planting Project
- Perennial and Annual Flower locations
- Amend and Resurface Driving Range Tee
- Pump #9 Pond with Mcnish Well Water
- Repair Drainage left side of #10
- Finish Tee Box Repair Project
- Community Events
- Golf Cart Fleet Analysis (2028)
- Mary's Creek Stream Repair
- Tournament and Event Center Ongoing Analysis
- PGA Family Golf and PGA Jr. League Expansions
- On course railing repair and refinish
- New windows in Turf Center
- Catch up on equipment schedule
- Entry and Exit Cart Path strategy
- Updated Beverage Cart Graphics
- Updated Snac Shack menu
- Additional Revenue Source Analysis
- Any recommendations or vision?