



CITY OF NORTH SALT LAKE

EAGLEWOOD GOLF COURSE OVERSIGHT COMMITTEE MEETING NOTICE & AGENDA June 8, 2022

Posted June 2, 2022

Notice is given that the City of North Salt Lake Eaglewood Golf Course Oversight Committee will hold a meeting on **June 8, 2022 in person** at 5:00 p.m. at City Hall in the Council Conference Room located at 10 East Center Street, North Salt Lake, Utah.

The following items of business will be discussed; the order of business may be changed as time permits.

AGENDA ITEMS

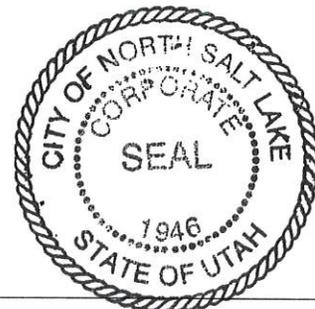
1. Welcome
2. Approve Minutes – April 13, 2022
3. Revenue Update (May – FYTD)
4. Construction Project Update
5. Open and Public Meetings Act Training Video
6. Adjourn

The public is invited to attend all public City meetings. If you need special accommodations to participate in a public City meeting, please call the City office at 801-335-8709. Please provide at least 24 hours' notice for adequate arrangements to be made.

Notice of Posting:

I, the duly appointed City Recorder for the City of North Salt Lake, hereby certify that the foregoing agenda was posted on the Utah Public Notice website, at city hall, and sent to the required newspapers this 2nd day of June 2022.

Dated this 2nd day of June 2022.



1 CITY OF NORTH SALT LAKE
2 EAGLEWOOD GOLF COURSE
3 OVERSIGHT COMMITTEE MEETING
4 ELECTRONIC ZOOM MEETING ID 897 8052 5551
5 ANCHOR LOCATION: EAGLEWOOD CLUBHOUSE
6 1110 EAST EAGLEWOOD DRIVE, NORTH SALT LAKE
7 APRIL 13, 2022

8
9 **DRAFT**

10
11 Chair Logan called the meeting to order at 5:00 p.m.

12
13 COMMITTEE PRESENT: John Logan, Chair
14 Roger Graves
15 Court Huish
16 Ron Jibson
17 Karen Mills
18 Lisa Watts Baskin, City Council Representative
19

20 STAFF PRESENT: Ken Leetham, City Manager; Tyler Abegglen, Golf Course General
21 Manager, Andrea Bradford, Minutes Secretary.
22

23 1. APPROVE MINUTES
24

25 The Golf Committee minutes of February 9, 2022 were reviewed and approved.
26

27 **Committee Member Graves moved to approve the February 9, 2022 minutes. Committee**
28 **Member Mills seconded the motion. The motion was approved by Committee Members**
29 **Baskin, Graves, Huish, Jibson, and Mills.**
30

31 2. REVENUE UPDATE (MARCH-FYTD)
32

33 Tyler Abegglen reported on the fiscal year revenues and said revenues for this year were \$1.2
34 million through April 10, 2022. He said in comparison to the five-year average, the revenues for
35 this fiscal year to date were almost at the average already. Rounds were down about 2,000
36 compared to last year but he was hopeful to reach 65,000 rounds by the end of the fiscal year
37 which would be comparable to the historic highs prior to the 2009 recession. Mr. Abegglen
38 explained the rounds were already close to the five-year average with two months remaining in
39 the fiscal year. He compared revenue and rounds for fiscal year (FY) April 2021 to April 10,
40 2022. Rounds for FY21 were 46,854 and revenues were \$1,166,807 compared to 44,277 rounds
41 and \$1,251,394 in revenues for FY22 with a difference of 2,577 in rounds and \$84,587 in
42 revenue.
43

44 Tyler Abegglen spoke on merchandise sales and the issues in obtaining materials and equipment
45 during COVID. He spoke on some of the issues including a large amount of merchandise that
46 had been sold which left the shop barren during the winter months and a lot of the equipment
47 ordered for FY21 arrived in FY22. Overall merchandise sales for FY22 were good with total
48 sales at \$186,319 with a projection of over \$300,000 by the end of the fiscal year. Mr. Abegglen
49 estimated that April 2022 merchandise sales were approximately \$10,000 which put the total FY
50 to date at \$196,000. He compared merchandise revenue with \$117,277 in FY21 through April
51 10, 2021 to \$186,319 in FY22 through April 10, 2022 with a difference of \$69,042.

52

53 3. CONSTRUCTION PROJECT UPDATE

54

55 Tyler Abegglen provided a construction update and said it had been difficult to get the
56 contractors to start projects. He shared before and after images of the outbuildings including the
57 two restrooms on the golf course. Work on the restroom buildings included redoing the roofs,
58 staining the poles, painting the exteriors, and installing new drinking fountains and toilets. Mr.
59 Abegglen then shared images of the snack shack near hole 11 and spoke on the repairs there
60 which included mold remediation. He said the snack shack would open April 27th.

61

62 Tyler Abegglen showed pictures of the interior of the golf simulator area and said framing would
63 occur tomorrow with a projected finish date in May. He then showed images of the kitchen
64 remodel which included framing, electrical, and plumbing work. The kitchen should be re-
65 opened by June 1st if not sooner. A temporary wall would be put in place to accommodate the
66 demolition of the existing bay windows until the construction of the new covered deck.

67

68 Mr. Abegglen reviewed the construction schedule which included deck demolition on April 18th,
69 exterior demo on April 25th, roof demo on April 25th, lobby entrance demo on May 15th, pro shop
70 demo in June/July, and the event center demo on October 1st. He explained the pro shop would
71 be staged once the cabinets were ready to lessen the impact.

72

73 Tyler Abegglen reported on the opening dates for the snack shack on April 27th, George's Grill
74 on June 1st, roof on June 1st, golf simulators soft opening on June 15th, outdoor deck on July 10th,
75 building exterior on August 15th, pro shop on September 1st, and the event center on November
76 15th. He said with the current water restrictions, new landscaping would be on hold until 2023.

77

78 John Logan asked if the snack shack would be manned by employees. Tyler Abegglen replied
79 the beverage carts would operate from the snack shack as well as the installation of a new Coke
80 soda machine. He said they hoped to attract foot traffic from the public as well as the golfers.

81

82 Court Huish questioned if Mr. Abegglen meant to attract the public walking the golf course. He
83 said this sent a mixed message. Tyler Abegglen replied affirmatively and said there was the path
84 of the road near the snack shack. He said they wanted to attract foot traffic to the snack shack
85 and restaurant.

86 Roger Graves commented the event center would not be operational for months after it was
87 originally projected to be remodeled. Tyler Abegglen explained the full remodel of the event
88 center was pushed back so as not to interfere with the golf tournaments. He said there would be
89 new tables/chairs and audio visual installed now but the flooring and beams would be delayed.
90 All the tournaments, weddings, meetings would still occur at the event center until October 1st.

91
92 Tyler Abegglen commented 17 events had been scheduled since the first of April. He said Traci
93 Jump, a former City Hall employee, had just been hired as the event coordinator and would start
94 booking future events.

95
96 Roger Graves asked if there would be a minimal loss of revenue by postponing the event center
97 demo until October. Tyler Abegglen replied affirmatively and said the contractors had proposed
98 it would take a month for the remodel of the event center. He also said the availability of
99 material had pushed back the date.

100
101 Roger Graves questioned if the electrical had to be redone in the golf simulator space. Tyler
102 Abegglen responded the majority of the electrical was removed due to the previous use as an
103 office and not a lot would be added back.

104
105 Roger Graves asked about the kitchen remodel. Tyler Abegglen said a lot of the existing
106 electrical and drains were capped and adjustments were made for new walls but most of the
107 changes had already been planned for.

108
109 Court Huish asked when the new golf carts would arrive. Tyler Abegglen responded there was a
110 delivery date of July 5th. Highland Golf would install the GPS units prior to the delivery at the
111 course.

112
113 Court Huish mentioned financials and congratulated staff. He said there had been times in the
114 past when closing the course had been considered and wondered if the course was now making
115 money. Tyler Abegglen replied he had spent more money in the last year than he wanted but he
116 was hopeful that expenses would decrease and revenues would increase in the future. He
117 projected revenues of \$2 million and expenses of \$1.5 for this year.

118
119 Ken Leetham described what had happened at the golf course as positive cash flow with
120 revenues greater than expenses for the operation of the course. He mentioned the golf course
121 enterprise fund did have long term debt or liability with the City from prior losses in the amount
122 of \$2.5 million. This debt was not expected to be retired but did not affect how the Golf Course
123 Committee or the general operation of the City would function.

124
125 Court Huish commented prior to the hiring of Tyler Abegglen the course was losing \$300,000 in
126 cash flow per year but was now seeing positive revenues of at least \$150,000. Ken Leetham
127 commented it was a great success story.

128 Council Member Baskin said there was \$2 million in revenues and expenditures were \$1.5
129 million. Tyler Abegglen responded with depreciation and the bond payment, the actual
130 difference was around \$80,000 to \$100,000 in the black.

131
132 Court Huish said revenues were expected to increase with the new golf simulators, increased
133 events, and improved restaurant.

134
135 Roger Graves stated it was important to note the long-term debt with the City. He said there were
136 several major capital improvements that when factored into the long-term viability of the golf
137 course operation would result in an overall win. Mr. Graves said there had not been any major
138 improvements in many years to the course.

139
140 John Logan spoke on developing a long-range operating plan for the golf course and what the
141 revenue needed to be to cover the expenses. He said this would help with determining when to
142 increase the fees. Ken Leetham replied this was an excellent suggestion. He said for the first time
143 the golf course would have some capital to reinvest into course improvements.

144
145 Karen Mills suggested the plan should include the timing for when and what improvements be
146 made. Ken Leetham said the plan would include annual reinvestments in equipment, sprinklers,
147 new pathways, landscaping, etc.

148
149 Ron Jibson commented the turnaround at the golf course was a phenomenal success story that
150 residents should know about.

151
152 Council Member Baskin said the Council could not be more pleased with the change despite all
153 the issues including the pandemic. She said the golf course was one of the greatest City assets.

154
155 Council Member Baskin questioned if the golf carts would arrive sooner than July as Tyler had
156 mentioned they were being shipped now. Tyler Abegglen responded the carts could not be
157 delivered until the next fiscal year due to funding.

158
159 4. WATER CONSERVATION-IRRIGATION CHANGES

160
161 Tyler Abegglen reported there would be a 60% reduction in the amount of water available from
162 Weber Basin for the course. This meant there would be a reduction from 800 acre feet to 320
163 acre feet allotted for the course and secondary irrigation in the City. The objective would be to
164 decrease to 160 acre feet for this year compared to 205 acre feet in 2021. To achieve that 60%
165 reduction there would be an 8% reduction in watering the greens, a 10% reduction in the tees, a
166 35% reduction in the fairways, and a 0% reduction in the rough and native grass areas. He said
167 there was not really a way to reduce watering the greens any further without significant damage.
168 Staff would use wetting agents, fertilizer, and aeration to help with water absorption. Other
169 strategies included increased mowing heights, new irrigation controllers, half head sprinklers,

170 and reduction of irrigated areas. He explained the rough would become dormant grass which
171 meant carts needed to be kept off those areas. Mr. Abegglen said staff had determined
172 evapotranspiration and watering strategies to do what was needed to conserve water and preserve
173 the course. He said all of the new irrigation controllers had been installed and 120 half head
174 irrigation controllers and new pump meters would be installed.

175
176 Tyler Abegglen showed an aerial view of the golf course and the percentages of watering for
177 each area. He showed the areas that would no longer be watered including the green and fairway
178 surrounds and how they would become native grasses and help to reduce water use.

179
180 Karen Mills asked about the plan to keep people on the cart paths and off the rough. Tyler
181 Abegglen replied if the grass went dormant it would become dirt if the carts were used there. He
182 said the new carts could be programmed to stay on the paths.

183
184 Roger Graves asked if Weber Basin would reassess the water allotment for the course. He asked
185 what would happen if the course used the entire allotted amount. Tyler Abegglen replied the
186 water would be shutoff once the 320 acre feet was used.

187
188 Roger Graves asked how much water was captured and recirculated through the two ponds on
189 the course. Tyler Abegglen replied there were springs flowing into the ponds and into Deer
190 Creek but it was only about 38,000 gallons a day. He said the course used 1.5 million in a full
191 watering of the golf course currently.

192
193 John Logan spoke on proactive publicity of the watering plan for the golf course. He said there
194 were many residents who did not like the course so the City could show how much water was
195 used by the golf course and parks and the conservation plan. Mr. Logan said it was not likely the
196 drought was going away anytime soon. Ken Leetham replied the May newsletter would include
197 water conservation and the proposed plan for the golf course could be included. He said it was
198 important to demonstrate to the public that the City would cut back on watering. Mr. Leetham
199 said the City could reduce watering open space such as the parks and the golf course but did not
200 want to go to the extreme and damage public assets.

201
202 Council Member Baskin commented on the negative comments about the golf course and said
203 those probably occurred before the drought as well. She said her husband was a retired
204 hydrologist with the USGS and had presented a national water study to golf course
205 superintendents. She said some of the information on conservation methods included to measure
206 the water depth in the wells, measure the soil water content to regulate the water application,
207 reduce the area of the fairways to further reduce water use, to check water features for leakage,
208 and watch water runoff from sprinkler heads. She said her husband would be willing to discuss
209 his water study presentation and discoveries. Tyler Abegglen replied he would appreciate any
210 ideas to help conserve water and preserve the golf course.

211

212 Court Huish mentioned the windstorm that damaged 90 trees at the golf course. He said while it
213 may be poor timing with the drought, he would like to see some of those trees replaced. He
214 mentioned the newly remodeled restrooms at the golf course needed to be kept cleaned and
215 maintained. Tyler Abegglen responded the maintenance crews were responsible for the outdoor
216 restrooms, and he would ensure staff stayed on top of cleaning. He said there was a \$5,000 tree
217 budget but he had concerns about losing existing trees with the proposed water reduction.

218
219 Roger Graves said the trees were an issue for the long-term plan with the insufficient water right
220 now. Tyler Abegglen replied a drip system might need to be installed to preserve the trees in the
221 native areas.

222
223 John Logan mentioned there were native trees and plants that were able to grow in the desert. He
224 suggested asking Utah State University to review water usage and make vegetation
225 recommendations.

226
227 Council Member Baskin said USU was focusing on drought resistant/tolerant plants and would
228 be willing to assist residents. She suggested this be mentioned in the City newsletter as well. She
229 asked about making a formal vote and recommendation to the City Council on the water
230 conservation measures.

231
232 Ken Leetham spoke on what items should be recommendations or voting matters for the Golf
233 Committee. Council Member Baskin said the decision regarding water conservation was an
234 important signal to every citizen as an important policy decision. She suggested the Golf
235 Committee make a recommendation to the City Council.

236
237 **Committee Member Mills moved the Golf Committee provide a recommendation to the**
238 **City Council on the water conservation system that was projected to be used for 2022 and**
239 **forward for their approval. Committee Member Jibson seconded the motion. The motion**
240 **was approved by Committee Members Graves, Huish, Jibson, and Mills.**

241
242 5. ADJOURN

243
244 The meeting was adjourned at 6:09 p.m.

245
246 *The foregoing was approved by the Eaglewood Golf Course Oversight Committee of the City of*
247 *North Salt Lake on Wednesday June 8, 2022 by unanimous vote of all members present.*

248
249
250

Wendy Page, City Recorder

Golf Committee Meeting

JUNE

Agenda

1. Minutes Approval
2. Revenue Update
3. Construction Update
4. OPMA Training

Revenue by Fiscal Year

| Year | July | August | September | October | November | December | January | February | March | April | May | June | Total |
|--------|------------|------------|------------|------------|-----------|-----------|-----------|-----------|------------|------------|------------|------------|--------------|
| FY '00 | \$ 175,000 | \$ 174,472 | \$ 155,667 | \$ 97,000 | \$ 47,395 | \$ 2,694 | \$ 2,000 | \$ 3,600 | \$ 36,000 | \$ 123,000 | \$ 145,000 | \$ 210,239 | \$ 1,172,067 |
| FY '01 | \$ 183,000 | \$ 173,040 | \$ 143,064 | \$ 62,318 | \$ 2,286 | \$ 2,286 | \$ 1,000 | \$ 200 | \$ 42,000 | \$ 67,000 | \$ 153,000 | \$ 225,678 | \$ 1,054,872 |
| FY '02 | \$ 179,500 | \$ 201,193 | \$ 175,931 | \$ 70,690 | \$ 30,324 | \$ 1,850 | \$ 500 | \$ 5,900 | \$ 11,000 | \$ 74,000 | \$ 169,000 | \$ 184,000 | \$ 1,103,888 |
| FY '03 | \$ 157,000 | \$ 212,817 | \$ 167,000 | \$ 68,900 | \$ 15,535 | \$ 11,130 | \$ 11,685 | \$ 2,647 | \$ 34,933 | \$ 85,749 | \$ 165,477 | \$ 218,000 | \$ 1,150,873 |
| FY '04 | \$ 175,444 | \$ 217,290 | \$ 173,132 | \$ 80,505 | \$ 6,564 | \$ 7,021 | \$ - | \$ 1,137 | \$ 25,683 | \$ 97,569 | \$ 170,464 | \$ 204,103 | \$ 1,158,912 |
| FY '05 | \$ 174,724 | \$ 210,457 | \$ 151,991 | \$ 52,023 | \$ 11,303 | \$ 4,711 | \$ 21,237 | \$ 10,657 | \$ 38,596 | \$ 90,461 | \$ 161,677 | \$ 210,568 | \$ 1,138,405 |
| FY '06 | \$ 169,290 | \$ 198,166 | \$ 196,989 | \$ 95,088 | \$ 30,739 | \$ 2,298 | \$ 158 | \$ 345 | \$ 1,668 | \$ 77,331 | \$ 152,103 | \$ 210,033 | \$ 1,134,208 |
| FY '07 | \$ 165,363 | \$ 215,477 | \$ 185,817 | \$ 89,496 | \$ 28,942 | \$ 3,549 | \$ 750 | \$ 1,765 | \$ 48,530 | \$ 119,323 | \$ 174,326 | \$ 222,505 | \$ 1,255,843 |
| FY '08 | \$ 165,774 | \$ 228,086 | \$ 196,513 | \$ 82,089 | \$ 41,971 | \$ 3,156 | \$ 25 | \$ 575 | \$ 15,352 | \$ 76,120 | \$ 155,030 | \$ 210,552 | \$ 1,175,243 |
| FY '09 | \$ 173,078 | \$ 224,012 | \$ 196,207 | \$ 72,873 | \$ 22,077 | \$ 6,995 | \$ 97 | \$ 443 | \$ 12,792 | \$ 74,467 | \$ 157,686 | \$ 184,908 | \$ 1,125,635 |
| FY '10 | \$ 161,337 | \$ 201,842 | \$ 168,200 | \$ 72,662 | \$ 20,804 | \$ 2,333 | \$ 112 | \$ 257 | \$ 16,945 | \$ 62,966 | \$ 114,546 | \$ 174,131 | \$ 996,135 |
| FY '11 | \$ 155,112 | \$ 194,243 | \$ 165,681 | \$ 77,132 | \$ 19,157 | \$ 1,183 | \$ 121 | \$ 464 | \$ 6,431 | \$ 40,705 | \$ 126,294 | \$ 212,136 | \$ 998,659 |
| FY '12 | \$ 185,101 | \$ 190,034 | \$ 168,783 | \$ 71,931 | \$ 9,054 | \$ 4,041 | \$ 1,298 | \$ 442 | \$ 38,299 | \$ 76,431 | \$ 164,347 | \$ 207,174 | \$ 1,116,935 |
| FY '13 | \$ 176,647 | \$ 208,172 | \$ 165,435 | \$ 66,489 | \$ 21,314 | \$ 3,112 | \$ 297 | \$ 682 | \$ 15,926 | \$ 85,529 | \$ 163,533 | \$ 217,163 | \$ 1,124,299 |
| FY '14 | \$ 154,903 | \$ 199,675 | \$ 160,709 | \$ 62,102 | \$ 25,580 | \$ 2,555 | \$ 903 | \$ 4,802 | \$ 42,836 | \$ 84,343 | \$ 145,596 | \$ 202,232 | \$ 1,086,236 |
| FY '15 | \$ 149,036 | \$ 202,827 | \$ 157,295 | \$ 67,994 | \$ 15,605 | \$ 9,518 | \$ 276 | \$ 20,187 | \$ 69,310 | \$ 91,832 | \$ 118,638 | \$ 192,109 | \$ 1,094,627 |
| FY '16 | \$ 127,409 | \$ 188,192 | \$ 142,634 | \$ 80,659 | \$ 12,239 | \$ 2,427 | \$ 2,370 | \$ 2,936 | \$ 34,740 | \$ 86,572 | \$ 139,302 | \$ 195,501 | \$ 1,014,981 |
| FY '17 | \$ 133,253 | \$ 194,211 | \$ 124,481 | \$ 61,757 | \$ 30,003 | \$ 1,547 | \$ 1,268 | \$ 3,328 | \$ 35,358 | \$ 70,903 | \$ 137,508 | \$ 193,290 | \$ 986,907 |
| FY '18 | \$ 126,027 | \$ 179,750 | \$ 128,254 | \$ 68,300 | \$ 27,054 | \$ 4,464 | \$ 2,236 | \$ 5,382 | \$ 9,789 | \$ 80,852 | \$ 133,962 | \$ 202,385 | \$ 968,455 |
| FY '19 | \$ 122,494 | \$ 190,074 | \$ 149,098 | \$ 60,980 | \$ 13,267 | \$ 2,569 | \$ 1,286 | \$ 297 | \$ 10,243 | \$ 73,335 | \$ 151,168 | \$ 216,639 | \$ 991,450 |
| FY '20 | \$ 129,373 | \$ 192,346 | \$ 149,726 | \$ 53,395 | \$ 28,279 | \$ 4,158 | \$ 56 | \$ - | \$ 18,656 | \$ 65,835 | \$ 153,424 | \$ 231,314 | \$ 1,026,561 |
| FY '21 | \$ 260,199 | \$ 259,017 | \$ 236,725 | \$ 164,644 | \$ 61,157 | \$ 13,984 | \$ 8,862 | \$ 2,278 | \$ 72,222 | \$ 222,268 | \$ 275,627 | \$ 282,856 | \$ 1,859,840 |
| FY '22 | \$ 262,389 | \$ 265,183 | \$ 276,951 | \$ 131,302 | \$ 98,951 | \$ 22,853 | \$ - | \$ 8,249 | \$ 110,938 | \$ 208,226 | \$ 297,674 | \$ 65,958 | \$ 1,748,674 |

Rounds by Fiscal Year

| Year | July | August | September | October | November | December | January | February | March | April | May | June | Total |
|--------|--------|--------|-----------|---------|----------|----------|---------|----------|-------|-------|------|-------|--------|
| FY '00 | 10,739 | 10,297 | 8,941 | 6,481 | 3,530 | 77 | 162 | 206 | 2009 | 6668 | 8513 | 10779 | 68,402 |
| FY '01 | 10,612 | 9,727 | 7,885 | 3,932 | 287 | 0 | 22 | 21 | 2019 | 3786 | 8254 | 10575 | 57,120 |
| FY '02 | 9,768 | 10,139 | 9,251 | 4,173 | 1,968 | 0 | 0 | 0 | 604 | 3692 | 8257 | 9866 | 57,718 |
| FY '03 | 9,175 | 11,045 | 9,269 | 4,431 | 1,012 | 231 | 664 | 141 | 1819 | 3883 | 8572 | 12161 | 62,403 |
| FY '04 | 10,944 | 12,248 | 9,969 | 5,951 | 265 | 142 | 0 | 0 | 1404 | 4588 | 9221 | 10546 | 65,278 |
| FY '05 | 9,971 | 11,351 | 8,336 | 3,646 | 879 | 149 | 131 | 715 | 2505 | 4542 | 8424 | 10779 | 61,428 |
| FY '06 | 11,310 | 10,900 | 10,533 | 7,547 | 2,483 | 29 | 0 | 0 | 117 | 4672 | 8884 | 11088 | 67,563 |
| FY '07 | 10,657 | 11,918 | 9,990 | 5,848 | 2,388 | 7 | 0 | 115 | 3436 | 5591 | 9225 | 10831 | 70,006 |
| FY '08 | 10,628 | 11,963 | 10,480 | 5,831 | 3,008 | 1 | 0 | 0 | 1019 | 3826 | 8414 | 10667 | 65,837 |
| FY '09 | 10,897 | 11,512 | 10,152 | 5,254 | 1,744 | 328 | 0 | 0 | 547 | 3640 | 8480 | 9691 | 62,245 |
| FY '10 | 9,897 | 11,093 | 8,829 | 4,792 | 1,611 | 1 | 0 | 0 | 1051 | 3684 | 5664 | 8602 | 55,224 |
| FY '11 | 8,985 | 9,881 | 9,110 | 5,536 | 1,350 | 1 | 0 | 13 | 446 | 2109 | 5858 | 10527 | 53,816 |
| FY '12 | 9,987 | 10,708 | 9,456 | 5,629 | 576 | 29 | 111 | 0 | 2111 | 4406 | 9008 | 9827 | 61,848 |
| FY '13 | 9,169 | 9,806 | 8,194 | 4,509 | 1,587 | 100 | 0 | 0 | 930 | 4168 | 7411 | 10372 | 56,246 |
| FY '14 | 8,346 | 9,920 | 7,606 | 4,073 | 1,838 | 65 | 0 | 270 | 2050 | 3784 | 6861 | 9381 | 54,194 |
| FY '15 | 7,774 | 9,555 | 7,207 | 4,586 | 1,060 | 549 | 13 | 1303 | 2862 | 4054 | 5685 | 8801 | 53,449 |
| FY '16 | 7,117 | 8,949 | 7,937 | 3,828 | 678 | 54 | 0 | 92 | 1538 | 3867 | 5755 | 8296 | 48,111 |
| FY '17 | 7,633 | 8,315 | 6,089 | 3,716 | 1,913 | 1 | 0 | 98 | 1845 | 3097 | 5841 | 8299 | 46,847 |
| FY '18 | 7,017 | 7,729 | 5,773 | 3,679 | 1,667 | 174 | 100 | 183 | 440 | 3569 | 5834 | 8819 | 44,984 |
| FY '19 | 6,320 | 8,209 | 7,243 | 3,264 | 840 | 0 | 0 | 0 | 515 | 3194 | 5398 | 9476 | 44,459 |
| FY '20 | 6,925 | 8,133 | 6,204 | 3,051 | 1,613 | 0 | 0 | 0 | 1140 | 4163 | 6544 | 9041 | 46,814 |
| FY '21 | 10,855 | 10,841 | 9,549 | 6,912 | 2,711 | 519 | 444 | 0 | 1910 | 7816 | 9187 | 10146 | 70,890 |
| FY '22 | 10,145 | 9,805 | 9,231 | 5,721 | 3,340 | 749 | 0 | 0 | 3032 | 6205 | 8630 | 2449 | 59,307 |

Revenue and Rounds

| | Rounds | Revenue |
|--------------------------|---------|-------------|
| FY '21 thru June 6, 2021 | 62,681 | \$1,656,421 |
| FY '22 thru June 6, 2022 | 59,307 | \$1,748,674 |
| Difference | (3,374) | \$92,254 |

Merchandise Sales by Fiscal Year

| <u>Month</u> | <u>FY 08</u> | <u>FY 09</u> | <u>FY 10</u> | <u>FY 11</u> | <u>FY 12</u> | <u>FY 13</u> | <u>FY 14</u> | <u>FY 15</u> | <u>FY 16</u> | <u>FY 17</u> | <u>FY 18</u> | <u>FY 19</u> | <u>FY 20</u> | <u>FY 21</u> | <u>FY 22</u> | <u>Avg.</u> |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| July | \$14,254 | \$21,143 | \$19,151 | \$17,673 | \$20,619 | \$21,713 | \$17,834 | \$16,679 | \$14,410 | \$15,674 | \$13,969 | \$14,378 | \$12,396 | \$18,241 | \$28,672 | \$17,787.11 |
| Aug | \$33,010 | \$32,141 | \$27,384 | \$27,851 | \$27,953 | \$31,303 | \$29,016 | \$27,442 | \$29,335 | \$36,444 | \$33,086 | \$35,420 | \$34,378 | \$19,684 | \$29,206 | \$30,243.53 |
| Sept | \$26,804 | \$26,845 | \$29,358 | \$21,802 | \$22,702 | \$21,935 | \$23,111 | \$27,419 | \$20,014 | \$17,469 | \$22,542 | \$23,999 | \$21,325 | \$21,520 | \$69,822 | \$26,444.52 |
| Oct | \$10,344 | \$12,375 | \$10,756 | \$10,974 | \$9,715 | \$10,139 | \$11,676 | \$10,043 | \$9,839 | \$8,174 | \$7,935 | \$8,218 | \$26,398 | \$14,199 | \$25,676 | \$12,430.76 |
| Nov | \$8,198 | \$3,101 | \$2,919 | \$4,701 | \$4,826 | \$3,360 | \$7,202 | \$3,467 | \$4,748 | \$4,574 | \$4,152 | \$3,214 | \$10,374 | \$7,198 | \$11,500 | \$5,568.90 |
| Dec | \$2,877 | \$2,337 | \$1,066 | \$1,051 | \$2,466 | \$610 | \$1,062 | \$3,477 | \$1,685 | \$673 | \$1,558 | \$2,142 | \$2,225 | \$4,016 | \$2,372 | \$1,974.45 |
| Jan | -\$61 | \$581 | \$112 | \$751 | \$278 | \$438 | \$825 | \$136 | \$487 | \$0 | \$447 | \$176 | \$0 | \$1,241 | \$0 | \$360.74 |
| Feb | \$442 | \$187 | -\$526 | \$720 | \$390 | \$1,050 | \$773 | \$2,535 | \$408 | \$874 | \$557 | \$277 | \$0 | \$2,278 | \$4,324 | \$952.61 |
| Mar | \$1,527 | \$3,722 | \$3,222 | \$1,761 | \$5,700 | \$2,545 | \$4,914 | \$5,552 | \$5,260 | \$5,297 | \$1,294 | \$2,894 | \$2,033 | \$20,720 | \$14,747 | \$5,412.55 |
| Apr | \$8,951 | \$7,598 | \$7,252 | \$3,660 | \$7,766 | \$10,450 | \$10,964 | \$10,243 | \$9,812 | \$8,264 | \$12,052 | \$9,896 | \$1,822 | \$23,106 | \$25,839 | \$10,511.69 |
| May | \$20,795 | \$28,140 | \$16,657 | \$13,722 | \$22,976 | \$24,785 | \$17,927 | \$15,987 | \$23,861 | \$19,632 | \$18,493 | \$14,250 | \$12,456 | \$33,342 | \$43,662 | \$21,779.03 |
| June | \$29,293 | \$20,587 | \$21,476 | \$27,117 | \$25,497 | \$24,855 | \$25,907 | \$25,319 | \$23,946 | \$22,251 | \$26,577 | \$29,185 | \$18,557 | \$48,913 | \$12,339 | \$25,454.62 |
| Total | \$156,434 | \$158,757 | \$138,827 | \$131,783 | \$150,888 | \$153,183 | \$151,211 | \$148,299 | \$143,805 | \$139,326 | \$142,662 | \$144,049 | \$141,965 | \$214,460 | \$268,159 | \$158,920.51 |

Merchandise Revenue

| | Revenue |
|--------------------------|-----------|
| FY '21 thru June 6, 2021 | \$173,728 |
| FY '22 thru June 6, 2022 | \$268,159 |
| Difference | \$94,430 |

Merchandise Revenue

| | Revenue |
|--------------------------|-----------|
| FY '21 thru June 6, 2021 | \$173,728 |
| FY '22 thru June 6, 2022 | \$268,159 |
| Difference | \$94,430 |

Upcoming Revenue Streams

-Simulators

(Expected completion end of June)

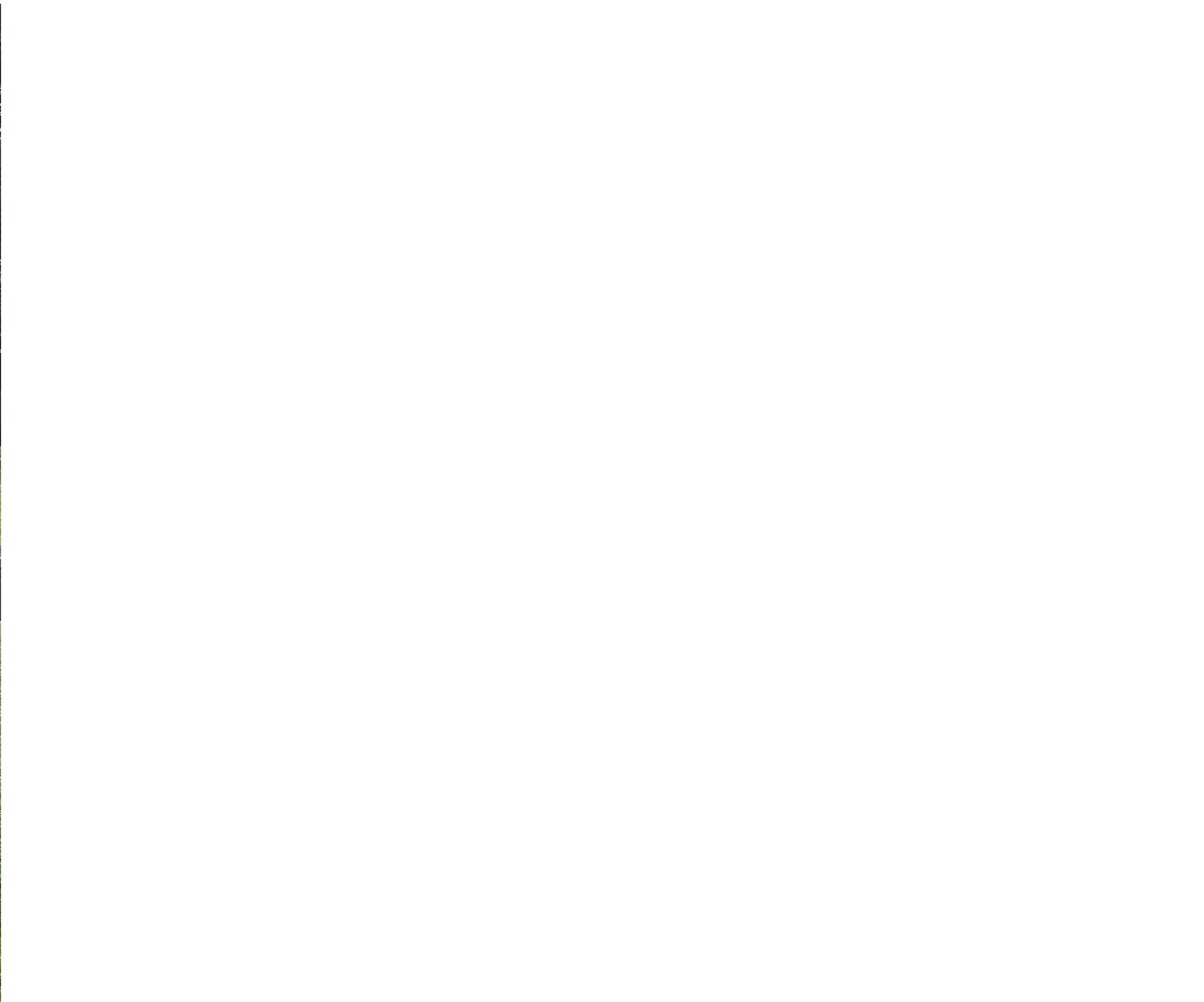
-Event Center Rentals

City Operation

-Café Sales

New Operator





Construction Schedule

- Windows and Doors Install
- Exterior Rot and Weatherproofing
- Front Deck Removal
- Wood Columns
- Exterior Cladding and Rocks
- Simulator Drywall/Electrical
- Snack Shack – Currently Operable
- George’s Grill – Waiting on Vent and Doors
- Roof –End of June
- Golf Simulators – End of June
- Outdoor Deck – August
- Exterior – Starting this week
- Pro Shop – September 1st
- Event Center – November 15th
- Landscaping- On Hold until 2023

UTAH OPEN & PUBLIC MEETINGS ACT

UTAH CODE TITLE 52, CHAPTER 4

City of North Salt Lake Training in 2022

City Council, Planning Commission, and other Boards and Committees

<https://www.youtube.com/watch?v=Pr966j67tq4>